

## **Over \$1,000,000 Saved for Cities**

As a result of GMA's Natural Gas Purchasing Service cities and other governmental entities have saved over \$1,000,000 through their participation in the program. We now have 116 governments using the service. These governments are taking advantage of the power of managed group purchasing to achieve savings that no one entity could achieve on its own. GMA's program manager uses a Request for Proposal bidding structure that not only achieves the lowest price offered by the market but also adds other services including the benefit of locking a percentage of the natural gas at a fixed price and keeping the remaining portion on a variable basis. This gives the participant the benefit of a blended rate which provides budget certainty and limits the impact of energy price increases.

Recently, we helped the City of Grovetown save over \$0.40 per therm on their gas accounts which results in annual savings of up to \$6,000.00. Mayor Dennis Trudeau was pleased with what GMA was able to do for them, "we appreciate GMA looking for ways to save taxpayer's money" said Trudeau.

This program is available to any city or governmental entity served by the Atlanta Gas Light pipeline system in the deregulated natural gas market. For more information on how your city can save money by reducing your natural gas costs please contact Pam Helton at 678-686-6275 or visit our website at [www.gmanet.com](http://www.gmanet.com) and search for Natural Gas Purchasing under the Services tab.